
Consolidated: AUM at ₹ 2,77,275cr (up 20% YoY) | PAT of ₹ 1,502cr (up 43% YoY)

Ex-Motor Finance: AUM at ₹ 2,51,885cr (up 28% YoY) | PAT of ₹ 1,459cr (up 51% YoY)

Credit quality continued to improve across product segments

Mumbai, April 23, 2026: A meeting of the Board of Directors of Tata Capital Limited (TCL) was held today to consider and approve the audited consolidated financial results for the quarter ended March 31, 2026.

Commenting on the financial results, **Mr. Rajiv Sabharwal, Managing Director & CEO**, Tata Capital said:

"We delivered a strong close to FY26, with sustained momentum and healthy growth across our businesses. Excluding Motor Finance, AUM grew 28% year on year to ₹2,51,885 crore, while PAT increased 51% year-on-year to ₹1,459 crore in Q4FY26, reflecting the strength of our underlying franchises. Including Motor Finance, our performance was in line with stated guidance, with AUM growth of 20% year-on-year and PAT growth of 43% to ₹1,502 crore. Asset quality continued to improve across segments, with both slippages and credit costs trending lower."

"The use of artificial intelligence remains a core strategic priority for the organization. This year, our AI-first approach across the lending value chain delivered tangible results: Our portfolio monitoring platform has helped strengthen risk management and reduce our credit cost by ~14bps year-on-year in FY26; Our Voice Hub is being used across sales, service and retention, with voice AI agents now originating 15% of Direct Personal Loan business and carrying out 90% of welcome calls. AI-driven credit assessments now assist underwriting for 80% of our SME portfolio - compressing decision cycles and lifting credit manager productivity by 30%. Our Intelligent Document Processing engine has ingested and processed over 2 crore documents, fundamentally transforming how we originate, verify and quality-control at scale, across our credit and operations functions. These developments have helped reduce our cost income ratio by ~335bps year-on-year in FY26."

"From a macro standpoint, while we remain vigilant amid evolving geopolitical developments, we are confident in the resilience of India's economic fundamentals. A steady policy stance and comfortable systemic liquidity continue to provide a supportive environment for credit growth, positioning us well to execute our strategy with discipline and focus."

Representation of financial information:

- Tata Motors Finance Limited (Motor Finance) acquisition completed on May 8, 2025.
- For better understanding, we have presented figures both excluding and including Motor Finance business.
- While figures excluding Motor Finance can be compared on YoY and QoQ bases, figures including Motor Finance are best viewed on a QoQ basis.

CONSOLIDATED PERFORMANCE HIGHLIGHTS – Q4FY26 Excluding Motor Finance:

- **Assets under management** grew by 28% YoY to ₹ 2,51,885 crore as on March 31, 2026, from ₹ 1,96,942 crore as on March 31, 2025.
- **Net total income grew** by 31% YoY to ₹ 3,740 crore in Q4FY26 from ₹ 2,861 crore in Q4FY25.
- **Annualized operating expense on average net loan book** was stable at 2.3% in Q4FY26 vs. 2.3% in Q4FY25.
- **Cost to income ratio** improved to 36.1% in Q4FY26 vs. 37.8% in Q4FY25.
- **Annualized credit cost** was 0.8% in Q4FY26 vs. 1.0% in Q3FY26.
- **PAT** grew by 51% YoY to ₹ 1,459 crore in Q4FY26 from ₹ 964 crore in Q4FY25.
- **Annualized ROA** at 2.5% in Q4FY26 vs. 2.1% in Q4FY25.
- **Annualized ROE** at 14.6% in Q4FY26 vs. 14.2% in Q4FY25.
- **Gross stage 3** stood at 1.5% as of March 31, 2026.
- **Net stage 3** stood at 0.5% as of March 31, 2026.
- **Provision coverage ratio** stood at 65.1% as of March 31, 2026.

Particulars; ₹ crores	Q4FY25	Q3FY26	Q4FY26	YoY %	FY25	FY26	YoY %
Assets under management (net)	1,96,942	2,34,114	2,51,885	28%	1,96,942	2,51,885	28%
Gross loan book	1,98,164	2,33,319	2,50,066	26%	1,98,164	2,50,066	26%
Net loan book	1,94,518	2,29,134	2,45,932	26%	1,94,518	2,45,932	26%
Net interest income	2,438	2,939	3,127	28%	8,901	11,217	26%
Fee income	477	589	646	35%	1,577	2,327	47%
Investment income	(54)	66	(32)	~	129	323	~
Net total income	2,861	3,594	3,740	31%	10,607	13,866	31%
Operating expense	1,081	1,283	1,350	25%	4,249	4,932	16%
Pre-provisioning operating profit	1,781	2,311	2,390	34%	6,358	8,934	41%
Loan losses and provisions	534	581	470	(12)%	1,530	2,311	51%
Profit before tax	1,247	1,730	1,920	54%	4,828	6,624	37%
PAT (excl. non-recurring items)	964	1,285	1,459	51%	3,589	4,896	36%
Non-recurring items ⁽¹⁾	-	(27)	-	~	123	(27)	~
PAT (attributable to owners)	964	1,258	1,459	51%	3,712	4,869	31%

(1) Reflects impact of new labour codes for Q3FY26 and FY26, and non-recurring income and expenses largely attributed to PE exit for FY25.

CONSOLIDATED PERFORMANCE HIGHLIGHTS – Q4FY26 Including Motor Finance:

- **Retail + SME** constitutes ~86% of Net AUM.
- **Unsecured retail** forms 10.3% of Net AUM. Unsecured retail disbursements continue to show uptick.
- **Pan India network** of 1,477 branches across 27 states and union territories.
- **Focused** on improving business metrics in Motor Finance (~9% of Net AUM) before accelerating growth.
- **AUM** grew by 6% QoQ to ₹ 2,77,275 crore as on March 31, 2026, from ₹ 2,60,698 crore as on December 31, 2025.
- **Net total income** grew by 2% QoQ to ₹ 4,146 crore in Q4FY26 from ₹ 4,052 crore in Q3FY26.
- **Annualized operating expense on average net loan book** of 2.5% in Q4FY26 vs. 2.5% in Q3FY26.
- **Cost to income ratio** stood at 38.3% in Q4FY26 vs. 38.4% in Q3FY26.
- **Annualized credit cost** of 0.9% in Q4FY26 vs. 1.2% in Q3FY26.
- **PAT (excluding non-recurring items)** grew by 16% QoQ to ₹ 1,502 crore in Q4FY26 from ₹ 1,290 crore in Q3FY26. Including such items, PAT grew by 19% QoQ.
- **Annualized ROA** at 2.3% in Q4FY26 vs. 2.1% in Q3FY26.
- **Annualized ROE** at 13.9% in Q4FY26 vs. 13.1% in Q3FY26.
- **Gross stage 3** stood at 2.0% | **Net stage 3** stood at 0.9% | **Provision coverage ratio** stood at 56.2% as of March 31, 2026.
- **Total equity** as of Mar-26 at ₹ 44,658 crore.
- **Capital risk adequacy ratio** stood at 19.0% as of March 31, 2026.

Particulars; ₹ crores	Q1FY26	Q2FY26	Q3FY26	Q4FY26	QoQ %	FY25	FY26	YoY %
Assets under management (net)	2,37,508	2,43,896	2,60,698	2,77,275	6%	2,30,455	2,77,275	20%
Gross loan book	2,33,399	2,39,960	2,57,140	2,73,392	6%	2,26,553	2,73,392	21%
Net loan book	2,28,579	2,34,991	2,51,890	2,68,203	6%	2,21,950	2,68,203	21%
Net interest income	2,866	3,006	3,318	3,477	5%	10,694	12,667	18%
Fee income	576	663	668	701	5%	1,980	2,608	32%
Investment income	184	105	66	(32)	~	304	323	~
Net total income	3,626	3,774	4,052	4,146	2%	12,978	15,597	20%
Operating expense	1,335	1,497	1,555	1,586	2%	5,404	5,973	11%
Pre-provisioning operating profit	2,291	2,277	2,497	2,560	3%	7,574	9,624	27%
Loan losses and provisions	909	773	759	582	(23)%	2,806	3,023	8%
Profit before tax	1,383	1,503	1,738	1,978	14%	4,768	6,602	38%
PAT (excl. non-recurring items)	990	1,097	1,290	1,502	16%	3,542	4,879	38%
Non-recurring items ⁽¹⁾	-	-	(33)	-	~	123	(33)	~
PAT (attributable to owners)	990	1,097	1,257	1,502	19%	3,665	4,846	32%

(1) Reflects impact of new labour codes for Q3FY26 and FY26, and non-recurring income and expenses largely attributed to PE exit for FY25.

Material Subsidiary - Tata Capital Housing Finance Limited (TCHFL) Q4FY26 Performance

- **100% wholly owned** housing finance company
- **Assets under management** grew by 29% YoY to ₹ 86,653 crore as of March 31, 2026 from ₹ 67,252 crore as of March 31, 2025.
- **Net total income** increased by 26% YoY in Q4FY26 to ₹ 1,016 crore from ₹ 808 crore in Q4FY25.
- **Cost to income ratio** was 29.4% for Q4FY26 vs. 32.0% in Q4FY25.
- **Credit cost** for Q4FY26 remained low at ₹ 24 crore (annualized 0.1% of average net loan book).
- **Profit before tax** increased by 31% YoY in Q4FY26 to ₹ 693 crore from ₹ 529 crore in Q4FY25.
- **PAT** increased by 34% YoY in Q4FY26 to ₹ 527 crore from ₹ 394 crore in Q4FY25.
- **Annualized ROA** at 2.6% in Q4FY26 vs. 2.4% in Q3FY26.
- **Annualized ROE** at 19.9% in Q4FY26 vs. 18.6% in Q3FY26.
- **Gross stage 3** stood at 0.7% | **Net stage 3** stood at 0.3% | **Provision coverage ratio** stood at 55.1% as of March 31, 2026.
- **Capital adequacy ratio** as of March 31, 2026 was 17.6%.

Particulars; ₹ crores	Q4FY25	Q3FY26	Q4FY26	YoY %	FY25	FY26	YoY %
Assets under management (net)	67,252	81,585	86,653	29%	67,252	86,653	29%
Gross loan book	66,955	79,883	84,439	26%	66,955	84,439	26%
Net loan book	66,405	79,279	83,808	26%	66,405	83,808	26%
Net interest income	661	768	818	24%	2,347	2,956	26%
Fee income	135	159	187	39%	423	657	55%
Investment income	12	8	11	~	63	63	~
Net total income	808	934	1,016	26%	2,834	3,676	30%
Operating expenses	259	297	298	15%	972	1,144	18%
Pre-provisioning operating profit	549	637	717	31%	1,862	2,533	36%
Loan losses and provisions	20	16	24	22%	(151)	76	~
Profit before tax	529	621	693	31%	2,013	2,457	22%
PAT (excl. non-recurring items)	394	464	527	34%	1,499	1,842	23%
Non-recurring items ⁽¹⁾	-	(6)	-	~	-	(6)	~
PAT	394	458	527	34%	1,499	1,836	22%

(1) Reflects impact of new labour codes.

About Tata Capital

Tata Capital Limited (TCL) is the flagship financial services company of the Tata Group and a subsidiary of Tata Sons Private Limited. Tata Capital is a listed company and registered with the Reserve Bank of India (RBI) as a Non-Banking Financial Company – Investment and Credit Company (NBFC-ICC) and has been categorized as an Upper Layer NBFC under the RBI's Scale Based Regulatory Framework. TCL conducts its lending business together with its material subsidiary Tata Capital Housing Finance Limited (TCHFL), which is registered with the National Housing Bank (NHB) as a Housing Finance Company (HFC) and is classified as a Middle Layer NBFC under the RBI's Scale Based Regulations.

TCL offers a comprehensive suite of over 25 lending products, catering to a diverse customer base comprising salaried and self-employed individuals, entrepreneurs, small businesses, small and medium enterprises, and corporates. In addition to its lending offerings, TCL also distributes third-party products such as insurance and credit cards, provides wealth management services, and acts as a sponsor and investment manager to private equity funds. TCL is rated "AAA with stable outlook" from each of CRISIL, ICRA, CARE and India Ratings. It has an international rating of BBB (Stable) by both S&P Global Ratings and Fitch. As of March 31, 2026 TCL's distribution network spans 1,477 branches across 27 states and union territories. For more information visit: <https://www.tatacapital.com/>

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