



August 16, 2018

BSE Limited
P.J. Towers
Dalal Street
Mumbai – 400 001

Dear Sirs,

Sub.: Credit Rating
Ref.: Tata Capital Financial Services Limited

Pursuant to Regulation 51 of the Securities and Exchange Board of India (“SEBI”) (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the requirements of SEBI (Issue and Listing of Debt Securities) Regulations, 2008, please be informed that the credit rating agencies, viz. CARE Ratings (“CARE”) and CRISIL Limited (“CRISIL”) have revised the Ratings for the instruments / facilities of Tata Capital Financial Services Limited, as under.

| Agency | Instrument | Revised Rating | Earlier Rating |
|--------|------------------------------|-------------------|--------------------|
| CRISIL | Non – Convertible Debentures | CRISIL AAA/Stable | CRISIL AA+/ Stable |
| | Subordinated Debt | CRISIL AAA/Stable | CRISIL AA+/ Stable |
| | Perpetual Bonds | CRISIL AA+/Stable | CRISIL AA/ Stable |
| CARE | Long-term Bank Facilities | CARE AAA; Stable | CARE AA+; Positive |
| | Non-Convertible Debentures | CARE AAA; Stable | CARE AA+; Positive |
| | Subordinated Debt | CARE AAA; Stable | CARE AA+; Positive |
| | Perpetual Debt | CARE AA+; Stable | CARE AA; Positive |

A copy of the Ratings Rationale dated August 14, 2018 and August 15, 2018, published by CARE and CRISIL respectively, are attached.

Request you to take the above on record.

Thanking you,

Yours faithfully,
For **Tata Capital Financial Services Limited**

Avan Doomasia
Company Secretary

Encl.: *as above*

TATA CAPITAL FINANCIAL SERVICES LIMITED

Corporate Identity Number U67100MH2010PLC210201

11th Floor Tower A Peninsula Business Park Ganpatrao Kadam Marg Lower Parel Mumbai 400 013

Tel 91 22 6606 9000 Web www.tatacapital.com

Registered Office 11th Floor Tower A Peninsula Business Park Ganpatrao Kadam Marg Lower Parel Mumbai 400 013

Tata Capital Financial Services Limited

August 14, 2018

Ratings

| Instruments/facilities | Amount (Rs. crore) | Rating ¹ | Rating Action |
|---|--|---|---|
| Long-term Bank Facilities | 1,085 | CARE AAA; Stable (Triple A; Outlook: Stable) | Revised from CARE AA+; Positive (Double A Plus; Outlook: Positive) |
| Non-Convertible Debentures | 3,464 | CARE AAA; Stable (Triple A; Outlook: Stable) | Revised from CARE AA+; Positive (Double A Plus; Outlook: Positive) |
| Subordinated Debt | 2,000 | CARE AAA; Stable (Triple A; Outlook: Stable) | Revised from CARE AA+; Positive (Double A Plus; Outlook: Positive) |
| Perpetual Debt | 600 | CARE AA+; Stable (Double A Plus; Outlook: Stable) | Revised from CARE AA; Positive (Double A; Outlook: Positive) |
| Non-Convertible Debentures/Subordinated Debt (Public Issue) | 7500 | CARE AAA; Stable (Triple A; Outlook: Stable) | Assigned |
| Total Facilities | 14,649 (Rupees Fourteen Thousand Six Hundred And Forty Nine Crore only) | | |

Details of instruments/facilities in Annexure-1

CARE has rated the aforesaid Perpetual Debt after taking into consideration their increased sensitiveness to the Capital Adequacy Ratio (CAR), capital raising ability and profitability during the long tenure of the instruments. The rating factors in the additional risk arising due to the existence of the lock-in clause in the instruments. Any delay in payment of interest/principal (as the case may be) following invocation of the lock-in-clause, would constitute as an event of default as per CARE's definition of default and as such these instruments may exhibit a somewhat sharper migration of rating compared to other debt instruments.

Detailed Rationale & Key Rating Drivers

The revision in ratings reflects recent capital infusion by the ultimate parent, Tata Sons Limited into Tata Capital Limited and firm commitment for further capital infusion during FY19. TCL has further infused these funds as capital into its lending subsidiaries including TCFSL thereby strengthening their capitalization and supporting their growth. The ratings factor in the strength of the lending business housed under TCL and its subsidiaries' (including TCFSL, TCCL and TCHFL) characterized by sizeable loan portfolio with diversified mix of retail and wholesale book. The demonstrated capital support also highlights Tata Sons' stance towards growing the group's financial services businesses which are housed under TCL.

The ratings continue to factor in strong parentage (Tata Sons Ltd) and brand equity associated with the Tata Group, experienced management team and strong financial flexibility by virtue of being a part of Tata group. The ratings further take into account adequate capitalisation and relatively high gearing of the group's financial services business. The asset quality on an aggregate basis (including TCFSL, TCCL and TCHFL) has witnessed improvement in FY18 on the back of healthy asset quality of TCCL and TCHFL's book and improvement in asset quality of TCFSL's book. Further, the ratings also take into account the moderate profitability of the lending business on aggregate basis. Continued parentage and support from Tata group, capitalization, leverage, profitability and asset quality are the key rating sensitivities.

Detailed description of the key rating drivers**Key Rating Strengths****Strong Parentage, Shared brand equity & Capital Support from Parent**

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

Tata Capital Limited (TCL) being subsidiary of Tata Sons Limited, shares the brand equity of the Tata group. Tata Sons Limited holds 93.22% stake in TCL as on March 31, 2018. TCL is the financial services arm of the Tata Group and helps the group in diversifying its business in financial services domain through its subsidiaries TCFSL, TCCL and TCHFL. The strength of the Tata group helps in mobilizing funds from various sources at cost effective rates. The rating also factors expected managerial and financial support from Tata Sons. During June-July'18, TCL received capital infusion of Rs.1,250 crore from the parent Tata Sons Limited with further commitment for equity infusion in FY19. TCL has infused funds as capital into its lending subsidiaries and any further infusion from Tata Sons is also likely to be utilized for the same. TCL and its subsidiaries also derive support from the Tata group as it sources some part of business from the 'Tata Ecosystem'.

Experienced management and board

TCL is currently headed by Mr. Rajiv Sabharwal, who is the MD & CEO of the company. Mr. Sabharwal has over 27 years of experience in the banking and financial services industry. TCFSL is currently headed by Mr. Kusal Roy, who is the Managing Director of the company. The management team of TCCL is led by Mr. Manish Chourasia (Managing Director) having more than 20 years of experience in debt origination, credit risk assessment and syndication. Mr. Anil Kaul is the Managing Director of TCHFL, he has over two decades experience in the financial services sector. Board of Directors of Tata Capital Group includes eminent individuals with wide experience in business, administration and financial services. The management team is well qualified and has experience in various businesses and functional areas for NBFCs/HFC.

Diversified resource profile and comfortable liquidity

The TCL's aggregate resource profile is well diversified with term loans from banks/NHB, preference shares, market borrowings in the form of NCDs, sub-debt, perpetual debt and CPs. Of the total borrowings as on March 31, 2018, bank borrowings (including term loans, outstanding CC and OD facility) constituted 27%, NCD (including subordinated debt & perpetual) 40%, commercial paper 19%, Term loan from NHB 10% and redeemable preference shares 4%. Also being part of the Tata group helps in mobilizing of funds on a cost effective basis.

Adequate capitalization

TCFSL's capitalization levels remain adequate with total CAR of at 16.68% (FY17: 16.07%) as on March 31, 2018.

TCCL reported comfortable CAR of 19.53% (FY17: 23.01%) as on March 31, 2018.

TCHFL also remained adequately capitalized with overall capital adequacy ratio of 17.22% (FY17: 16.01%) as on March 31, 2018.

Improved asset quality

The TCFSL reported GNPA and NNPA ratio (on 90 d-p-d) of 3.32% and 0.90% as on March 31, 2018 as against GNPA and NNPA ratio (on 120 d-p-d) of 4.94% and 1.22% as on March 31, 2017. The company's NNPA ratio reduced significantly on account of higher provision coverage over past few years.

TCCL did not report any NPAs as March 31, 2018.

TCHFL has moderate asset quality with GNPA and NNPA of 1.22% and 0.48% respectively as on March 31, 2018. On aggregate basis, TCL's GNPA and NNPA stood at 2.4% (PY: 3.4%) and 0.7% (PY: 0.9%), respectively as on March 31, 2018.

Diversified Portfolio mix

At TCL level, loan book is well diversified with retail proportion of 57% (P.Y: 55%) and wholesale proportion of 43% (P.Y: 45%) considering the loan book of all the three subsidiaries including TCFSL, TCCL and TCHFL. The overall lending book stood at Rs.60,497 crore as on March 31, 2018 with TCFSL around 60% of the loan book. TCHFL and TCCL have contributed around 35% and 5% of the total loan book respectively. TCFSL is a wholly owned subsidiary of TCL. TCFSL provides a wide spectrum of products in the retail and corporate finance segment. TCFSL faces some concentration risk on account of large ticket exposure in its corporate finance portfolio. Top 5 exposures as a percentage of outstanding portfolio and tangible net worth as on March 31, 2018 stood at 3.56% and 28.34%, respectively.

TCCL's total loan book stood at Rs.3,085 crore at the end of March 2018 and is made up of exposure to 80 project exposures. Top 5 exposures accounted for 41% of the total loan book and 189% of tangible net worth as on March 31, 2018. Top 10 exposures accounted for 65% of the total loan book and 300% of tangible net worth as on March 31, 2018.

As on March 31, 2018, TCHFL's portfolio is fairly diversified with home loan segment accounting 70% of portfolio followed by LAP 20% and builder loans 10%.

Key rating weaknesses

Moderate Profitability

During FY18, TCFSL's outstanding net portfolio grew by 17% y-o-y and stood at Rs.36,319 crore. Profitability showed improvement in FY18 due to moderate operating expenses and lower provisioning/write off costs. Overall, the company reported PAT of Rs.483 crore in FY18 as against PAT of Rs.216 crore in FY17. As a result, TCFSL's ROTA improved to 1.35% in FY18 as compared to 0.69% in FY17. The Company's NIM improved during FY18 by 25 bps to 4.49% due to overall decline in borrowing cost.

TCCL's profitability has also improved over the years, albeit on a low base. During FY18, the company reported PAT of Rs.79 crore on total income of Rs.276 crore as against PAT of Rs.56 crore on total income of Rs.180 crore during FY17. The company reported RoTA of 3.09% in FY17 (FY17: 2.81%).

TCHFL reported PAT of Rs.214 crore on the total income of Rs.1984 crore in FY18 as compared to PAT of Rs.178 crore on the total income of Rs.1723 crore in FY17. TCHFL has average profitability with NIM and ROTA of 3.19% and 1.13% respectively.

Relatively high gearing of the lending entities housed under TCL

TCFSL has gearing of 6.93 times as on March'18 as compared to 7.90 times as on March'17. TCCL gearing stood at 3.56 times as on March'18 as compared to 2.35 times as on March'17. TCHFL has gearing of 10.59 times as on March'18 as compared to 11.40 times as March'18.

Financing renewable energy projects – a relatively new area of operations

TCCL commenced lending in FY14 into renewable energy segment. Financing of renewable energy projects is a relatively newer area for Tata group and the performance in this segment is yet to be seen.

Analytical approach: CARE has analyzed the aggregate financials of the three lending subsidiaries housed under TCL and the strong support from ultimate parent, Tata Sons Limited.

Applicable Criteria

[Criteria on assigning Outlook to Credit Ratings](#)

[CARE's Policy on Default Recognition](#)

[Criteria for Non-Banking Financial Companies](#)

[Financial ratios – Financial Sector](#)

[Factor Linkages in ratings](#)

[Policy on withdrawals of ratings](#)

About the Company

TCFSL is a wholly owned subsidiary of Tata Capital Limited (TCL) which in turn is a subsidiary of Tata Sons Limited (Tata Sons Limited holds a stake of 93.22% in TCL as on March 31, 2018). TCFSL is a systemically important non deposit taking Non-Banking Finance Company (NBFC). Net loan portfolio (including credit substitutes) of TCFSL stood at Rs.36,319 crore as on March 31, 2018. As on March 31, 2018, Retail loan book comprised 44% (P.Y.: 42%) of the total portfolio with the remaining 56% (P.Y.: 58%) made up of corporate loan portfolio. Retail portfolio is made up of personal loans, loan against property, business loans, consumer durable loans, auto loans and tractor loans. Corporate portfolio comprises term loans, loan against shares, supply chain financing, leasing, construction equipment financing and project financing. The company also provides credit cards (in partnership with SBI Cards and Payments Services Ltd.) and wealth management advisory services.

| Brief Financials (Rs. crore) – TCFSL Standalone | FY17 (Audited) | FY18 (Audited) |
|---|----------------|----------------|
| Total Income | 4192 | 4556 |
| PAT | 216 | 483 |
| Interest coverage (times) | 1.15 | 1.33 |
| Total Tangible Assets | 32676 | 38882 |
| Net NPA (%) | 1.22 | 0.90 |
| ROTA (%) | 0.69 | 1.35 |

Profile of Tata Capital Limited (TCL)

TCL is primarily a holding company, holding investments in its subsidiaries and other group companies and is the arm of Tata Group for financial services business. TCL is a subsidiary of Tata Sons Limited, which holds 93.22% in the company as on March 31, 2018. Tata Capital, through its subsidiaries, caters to the requirements of retail and corporate customers with different products and services. The lending portfolio of TCL grew by 21% in FY18 and stood at Rs.60,494 crore as on March 31, 2018 of which lending portfolio of Tata Capital Financial Services Limited (TCFSL) and Tata Capital Housing Finance Limited (TCHFL) accounted for 60% and 35%, respectively. The remaining 5% of the portfolio was accounted for by TCCL.

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

Annexure-1: Details of Instruments/Facilities

| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. Cr.) | Rating assigned along with Rating Outlook |
|--|------------------|-------------|---------------|-----------------------------|---|
| Debentures-Non Convertible Debentures | 17-Aug-11 | 10.10% | 17-Aug-18 | 4 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 23-Sep-11 | 10.15% | 23-Sep-18 | 10 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 21-Oct-11 | 10.15% | 21-Oct-18 | 15 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 20-Nov-14 | 9.36% | 20-Nov-24 | 95 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 16-Dec-15 | 8.65% | 16-Dec-20 | 10 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 8-Jan-16 | 8.65% | 8-Jan-19 | 25 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 16-Mar-16 | 8.75% | 16-Mar-21 | 7 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 21-Mar-16 | 8.80% | 19-Mar-21 | 10 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 31-Mar-17 | 7.91% | 31-Mar-22 | 40 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures | 22-Jan-18 | 8.25% | 20-Jan-23 | 48 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures (Proposed) | - | - | - | 3200 | CARE AAA;Stable |
| Bonds-Subordinated | 4-Aug-09 | 10.50% | 4-Aug-19 | 39 | CARE AAA;Stable |
| Bonds-Subordinated | 9-Sep-09 | 10.25% | 9-Sep-19 | 170 | CARE AAA;Stable |
| Bonds-Subordinated | 28-Oct-09 | 10.25% | 28-Oct-19 | 74 | CARE AAA;Stable |

| | | | | | |
|--|-----------|--------|-----------|-------|-----------------|
| Bonds-Subordinated | 28-Oct-09 | 9.80% | 28-Oct-19 | 79 | CARE AAA;Stable |
| Bonds-Subordinated | 30-Nov-09 | ZCB | 30-Nov-19 | 57 | CARE AAA;Stable |
| Bonds-Subordinated | 15-Dec-09 | 10.25% | 15-Dec-19 | 286 | CARE AAA;Stable |
| Bonds-Subordinated | 18-Dec-09 | 9.80% | 18-Dec-19 | 150 | CARE AAA;Stable |
| Bonds-Subordinated | 24-Dec-09 | 9.95% | 24-Dec-19 | 50 | CARE AAA;Stable |
| Bonds-Subordinated | 26-Sep-14 | 10.15% | 26-Sep-24 | 100 | CARE AAA;Stable |
| Bonds-Subordinated | 7-Jan-15 | 9.35% | 7-Jan-25 | 35 | CARE AAA;Stable |
| Bonds-Subordinated | 30-Jan-15 | 9.32% | 30-Jan-25 | 75 | CARE AAA;Stable |
| Bonds-Subordinated | 31-Mar-15 | 9.37% | 31-Mar-25 | 200 | CARE AAA;Stable |
| Bonds-Subordinated | 22-Jul-15 | 9.25% | 22-Jul-25 | 90 | CARE AAA;Stable |
| Bonds-Subordinated | 30-Mar-16 | 9.17% | 30-Mar-26 | 200 | CARE AAA;Stable |
| Bonds-Subordinated | 11-Aug-16 | 8.92% | 11-Aug-26 | 200 | CARE AAA;Stable |
| Bonds-Subordinated | 26-Oct-16 | 8.45% | 26-Oct-26 | 15 | CARE AAA;Stable |
| Bonds-Subordinated (Proposed) | - | - | - | 180 | CARE AAA;Stable |
| Debt-Perpetual Debt | 15-Nov-10 | 10.00% | Perpetual | 0.75 | CARE AA+;Stable |
| Debt-Perpetual Debt | 14-Jan-11 | 10.00% | Perpetual | 0.9 | CARE AA+;Stable |
| Debt-Perpetual Debt | 5-May-11 | 10.00% | Perpetual | 1 | CARE AA+;Stable |
| Debt-Perpetual Debt | 8-Aug-11 | 11.25% | Perpetual | 3.05 | CARE AA+;Stable |
| Debt-Perpetual Debt | 28-Sep-11 | 10.75% | Perpetual | 0.5 | CARE AA+;Stable |
| Debt-Perpetual Debt | 7-Nov-11 | 10.75% | Perpetual | 0.25 | CARE AA+;Stable |
| Debt-Perpetual Debt | 27-Mar-14 | 10.95% | Perpetual | 93.55 | CARE AA+;Stable |
| Debt-Perpetual Debt | 16-Jul-15 | 9.99% | Perpetual | 100 | CARE AA+;Stable |
| Debt-Perpetual Debt | 6-Jan-16 | 9.86% | Perpetual | 50 | CARE AA+;Stable |
| Debt-Perpetual Debt | 2-Feb-16 | 9.86% | Perpetual | 50 | CARE AA+;Stable |
| Debt-Perpetual Debt | 9-Feb-16 | 9.86% | Perpetual | 100 | CARE AA+;Stable |
| Debt-Perpetual Debt | 23-Mar-16 | 9.80% | Perpetual | 100 | CARE AA+;Stable |
| Debt-Perpetual Debt | 30-Jun-16 | 9.80% | Perpetual | 50 | CARE AA+;Stable |
| Debt-Perpetual Debt | 13-Jan-17 | 9.00% | Perpetual | 10 | CARE AA+;Stable |
| Debt-Perpetual Debt | 8-Mar-17 | 9.05% | Perpetual | 40 | CARE AA+;Stable |
| LT-Bank Facility – CC | - | - | 1 year | 935 | CARE AAA;Stable |
| LT-Bank Facility (Proposed) | - | - | 1 year | 150 | CARE AAA;Stable |
| Debentures-Non Convertible Debentures /Subordinated Debt (Proposed) (Public Issue) | - | - | - | 7500 | CARE AAA;Stable |

Annexure-2: Rating History of last three years

| Sr. No. | Name of the Instrument/Bank Facilities | Current Ratings | | | Rating history | | | |
|---------|---|-----------------|--------------------------------|------------------|---|---|--|---|
| | | Type | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2018-2019 | Date(s) & Rating(s) assigned in 2017-2018 | Date(s) & Rating(s) assigned in 2016-2017 | Date(s) & Rating(s) assigned in 2015-2016 |
| 1. | Bonds-Subordinated | LT | 2000.00 | CARE AAA; Stable | 1)CARE AA+; Positive (3-Jul-18) | 1)CARE AA+; Stable (9-Oct-17) | 1)CARE AA+; Stable (26-Dec-16) 2)CARE AA+ (07-Nov-16) | 1)CARE AA+ (02-Nov-15) |
| 2. | Debentures-Non Convertible Debentures | LT | 3464.00 | CARE AAA; Stable | 1)CARE AA+; Positive (3-Jul-18) | 1)CARE AA+; Stable (9-Oct-17) | 1)CARE AA+; Stable (26-Dec-16) 2)CARE AA+ (07-Nov-16) | 1)CARE AA+ (02-Nov-15) |
| 3. | LT-Bank Facility | LT | 1085.00 | CARE AAA; Stable | 1)CARE AA+; Positive (3-Jul-18) | 1)CARE AA+; Stable (9-Oct-17) | 1)CARE AA+; Stable (26-Dec-16) 2)CARE AA+ (07-Nov-16) | 1)CARE AA+ (02-Nov-15) |
| 4 | Perpetual Debt | LT | 600 | CARE AA+; Stable | 1)CARE AA; Positive (3-Jul-18) | 1)CARE AA; Stable (9-Oct-17) | 1)CARE AA; Stable (26-Dec-16) 2)CARE AA+ (07-Nov-16) | 1)CARE AA (02-Nov-15) |
| 5 | Non-Convertible Debentures / Subordinated debt (Public Issue) | LT | 7500 | CARE AAA; Stable | - | - | - | - |

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CIN - L67190MH1993PLC071691

Ratings

CRISIL

An S&P Global Company

Rating Rationale

August 15, 2018 | Mumbai

Tata Capital Financial Services Limited

'CRISIL AAA/Stable' assigned to Retail bond ; Long term rating upgraded to 'CRISIL AAA/CRISIL AA+/Stable'

Rating Action

| | |
|--|---|
| Rs.7500 Crore Retail Bond* | CRISIL AAA/Stable (Assigned) |
| Non-Convertible Debentures Aggregating Rs.10240.50 Crore | CRISIL AAA/Stable (Upgraded from 'CRISIL AA+/Stable') |
| Subordinated Debt Aggregating Rs.1500 Crore | CRISIL AAA/Stable (Upgraded from 'CRISIL AA+/Stable') |
| Perpetual Bonds Aggregating Rs.500 Crore | CRISIL AA+/Stable (Upgraded from 'CRISIL AA/Stable') |
| Rs.15000 Crore Commercial Paper | CRISIL A1+ (Reaffirmed) |

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

*Includes Non-Convertible Debentures and Subordinated Debt

Detailed Rationale

CRISIL has upgraded its long-term rating on the debt instruments of Tata Capital Ltd (TCL) and its subsidiaries, including Tata Capital Financial Services Ltd (TCFSL), collectively referred to herein as the TCL group to 'CRISIL AAA/CRISIL AA+/Stable' from 'CRISIL AA+/CRISIL AA/Stable'. The rating on the commercial paper programmed has been reaffirmed that 'CRISIL A1+'. CRISIL has also assigned its rating of 'CRISIL AAA/Stable' to the retail bonds of Rs.7500 crore of TCFSL

The rating action is driven by the increased strategic importance of the financial services business to Tata Sons Limited (Tata Sons; rated 'CRISIL AAA/FAAA/Stable/CRISIL A1+'). This is in line with the Tata group's focus on domestic consumption as a key theme in their growth philosophy. The TCL group, as the principal vehicle for non-captive lending, plays a key role through which this strategy will be implemented.

Tata Sons has already infused Rs 1250 crore of equity capital in fiscal 2019 till date and is committed to infuse additional Rs 1250 crore by March 2019. This equity capital infusion in fiscal 2019 is almost equal to the Rs 2800 crore of total equity capital infused from inception till March 31, 2018, and is a strong indicator of the focus on the lending business.

The rating action also factors in the strong support by the parent Tata Sons demonstrated by articulation of its intention to (i) to maintain majority shareholding in the TCL group, (ii) to assist TCL group in organizing for any shortfall in maintaining capital adequacy as per applicable regulations and (iii) to conduct the business of TCL group in a manner that would enable TCL group to perform its obligations to all lenders and debt holders in full and timely manner.

TCL group's business performance has also improved, with significant scale-up and diversification in its portfolio over the past few years. Asset quality and earnings are also on an improving trend, with the group discontinuing businesses which have posed asset quality challenges in recent years. The TCL group is also further strengthening its risk function- both in people and in processes, which should hold it in good stead. Capital position will remain comfortable, with continued capital infusion from Tata Sons.

Analytical Approach

For arriving at its ratings, CRISIL has combined the business and financial risk profiles of TCL and its subsidiaries TCFSL, Tata Capital Housing Finance Limited (TCHFL), and Tata Cleantech Capital Limited (TCCL). They have significant operational and management linkages, and operate under the common Tata Capital brand. Furthermore, most of TCL's earnings (on a consolidated basis; excluding one-offs) are accounted for by its two main subsidiaries, TCFSL and TCHFL.

Key Rating Drivers & Detailed Description**Strengths***** Strategic importance to, and expectation of strong support from the ultimate parent, Tata Sons**

CRISIL's ratings on debt instruments of TCL group continue to be based on the expectation of strong support that the group is expected to receive from the ultimate parent, Tata Sons. This is due to Tata Sons' majority ownership in the TCL group, coupled with the increasing importance of the financial services business to the Tata group.

Tata Sons directly owns 93.22% of TCL's equity shares and most of the remaining stake is held by the other Tata group companies and trusts. TCL in turn holds 100% stake in its two main subsidiaries- TCFSL and TCHFL. Tata Sons also has personnel from its senior management on TCL's board. Tata Sons has infused equity capital of around Rs.4050 crore in TCL since TCL's inception; Rs 1250 crore of this has been infused just in fiscal 2019 till date indicating the intent of the group to step up its focus on the lending business.

TCL group, as the Tata group's non-captive lending vehicle, is the primary financial services arm, and remains critical to the group, given the growth opportunities in this sector over the medium to long term. TCL group is also strategically important to the Tata group because it caters to the funding requirements of various entities associated with the group, such as its suppliers, vendors, and dealers. The shared brand and infrastructural synergies with various Tata group companies strengthen the integration of the TCL group with the overall Tata group. Business synergies are set to increase further as TCL

taps into the Tata group ecosystem as part of its growth strategy. CRISIL believes that Tata Sons will continue to have majority ownership in, and management control of TCL and its subsidiaries, over the medium term.

*** Comfortable capitalization to support medium term growth plans, supported by regular infusion from parent**

TCL group has comfortable capitalisation, with absolute networth (on a consolidated basis) of Rs 6647 crore as March 31, 2018 (Rs 6044 crore as on March 31, 2017). The capital infusion in fiscal 2019 will further strengthen the networth. As on March 31, 2018, both TCFSL and TCHFL remained adequately capitalised with overall capital adequacy ratio of 16.68% and 17.22% respectively (16.07% and 16.01% respectively as on March 31, 2017 respectively) The gearing of TCFSL and TCHFL stood at 6.3 times and 10.3 times respectively as on March 31, 2018 (6.7 times and 11.9 times respectively as on March 31, 2017). TCL group's consolidated gearing stood at 8.0 times as on March 31, 2018. CRISIL believes that TCL group is adequately capitalised to absorb asset-side risks. CRISIL also believes that despite its significant growth plans, TCL group's capitalisation is expected to remain comfortable, given Tata Sons' commitment to support growth in the financial services business.

*** Diversified resource profile**

TCL group also has access to funding from a diverse base of lenders; the funding profile is fairly balanced with a mix of non-convertible debentures, bank borrowings, and short-term debt. As on March 31, 2018, overall market borrowings stood at about 60% of total borrowings. TCL and its subsidiaries have the ability to mobilize debt at competitive costs, given their association with the Tata group.

Weaknesses

*** Average asset quality; expected to improve with strengthened risk management systems and processes**

Asset quality is expected to improve going ahead with the group exiting segments such as infrastructure lending in which they have faced asset quality challenges in the past, as well as the strengthening of the risk management infrastructure.

On a consolidated basis, TCL group's gross non-performing assets (NPAs) and net NPAs stood at 2.4% and 0.7% respectively as on March 31, 2018, lower than the 3.4% and 0.9% respectively as on March 31, 2017. In case of TCFSL, gross NPAs have come down to 3.3% as on March 31, 2018 from 4.9% in March 2017 and 5.3% in March 2016; a large part of this has been driven by write-offs in discontinued businesses. Asset quality in the continuing businesses is better and with the enhanced focus on risk management, is expected to improve going ahead. However, the impact of seasoning as well as the ability to manage the unsecured loan book, whose share is expected to increase, will need to be seen over time.

TCHFL's gross NPA, while remaining low, has inched up to 1.2% March 31, 2018 from 0.9% as on March 31, 2017 and 0.7% as on March 31, 2016. However, excluding proactive early recognition of a large account, gross NPA would have been 0.9% as on March 31, 2018, in line with industry average. Given TCHFL's strong growth, the impact of seasoning will be visible only over the medium term. TCCL had no gross NPAs as on March 31, 2018.

CRISIL will monitor the ability of these companies to maintain low delinquency levels across asset classes over economic cycles.

*** Moderate, though improving earnings profile**

TCL group's profitability has been subdued in the past due to high credit costs. Net interest margins (based on total income) have been relatively stable at over 5% for the past 3 years. Reduction in credit costs in fiscal 2018, though partially offset by an increase in operating expenses, has led to an increase in the consolidated RoA to 1.3% in fiscal 2018 from 0.9% (reported; excluding impact of one-time write-offs through reserves) in fiscal 2017. TCFSL's RoA in fiscal 2018 improved to 1.3% as compared to 0.7% (reported) last year while TCHFL's RoA stood at 1.1%, almost unchanged from 1.2% last year.

With expected improvement in asset quality, earnings metrics are also expected to move up. The healthy CRISIL-adjusted provision coverage ratio (PCR), at around 73% for TCFSL and 61% for TCHFL, also support profitability. CRISIL will continue to monitor TCL group's profitability, especially credit costs and operating efficiencies over the medium term.

Outlook: Stable

CRISIL believes that TCL group will remain highly strategically important to Tata Sons, and continue to benefit from the strong parent support over the medium term. The outlook may be revised to 'Negative' in case of a decline in Tata Sons' credit quality or in CRISIL's view, a diminution in expected support to TCL group. The outlook may also be revised to 'Negative' in case of significant pressure on the TCL group's asset quality, impacting the group's earnings.

About the Company

Set up in November 2010, TCFSL is a wholly owned subsidiary of TCL. Following the change in the holding structure for the financial services businesses, TCL transferred its lending business and the corresponding part of its liabilities to TCFSL with effect from March 27, 2012. End fiscal 2018, the company had a sizable AUM of Rs 37,260 crore (Rs 32,900 crore as on March 31, 2017). It has a diversified product portfolio, with almost equal presence across both retail and wholesale finance segments. The company's principal business segments include channel financing, home equity, construction equipment financing, unsecured retail finance, and automobile finance for non-Tata vehicles. As on March 31, 2018, TCFSL had a net worth of Rs 4,961 crore (Rs 4,064 crore as on March 31, 2017)

For financial year ending March 31, 2018, the company reported a net profit of Rs 483 crore on total income (net of interest expenses) of Rs 2325 crore as against a net profit of Rs 216 crore on total income (net of interest expenses) of Rs 1,980 crore previous year.

TCL is the holding company for several of the financial services businesses of the Tata group and is registered with the Reserve Bank of India as a systemically important, non-deposit-taking, core investment company. TCL group has a diversified product portfolio with a presence in both the wholesale and retail finance segments. It had sizeable consolidated AUM of Rs 61,445 crore as on March 31, 2018 (Rs 51,847 crore as on March 31, 2017). The fund-based products and services are primarily offered by TCFSL (both wholesale and retail finance segments), TCHFL (mortgage finance), and TCCL

(infrastructure finance). The fee-based services ' distribution of mutual funds and insurance products, stock broking, and investment banking ' are offered through the wholly owned subsidiary, Tata Securities Ltd.

Key Financial Indicators

| As On/For the year ended March 31 | Unit | 2018 | 2017 |
|---|---------|-------|-------|
| Total Assets | Rs. Cr. | 39281 | 34500 |
| Total income (net of interest expenses) | Rs. Cr. | 2325 | 1980 |
| Profit after tax | Rs. Cr. | 482 | 216 |
| Gross NPA | % | 3.3 | 4.9 |
| Return on assets | % | 1.3 | 0.7 |
| Gearing | Times | 6.3 | 6.7 |

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments. The CRISIL complexity levels are available on www.crisil.com/complexity-levels. Users are advised to refer to the CRISIL complexity levels for instruments that they consider for investment. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

| ISIN No. | Name of the instrument | Date of issuance | Coupon rate (%) | Maturity Date | Size of the issue (in Cr) | Rating assigned along with Outlook |
|--------------|-----------------------------|------------------|-----------------|---------------|---------------------------|------------------------------------|
| NA | Retail Bond*@ | NA | NA | NA | 7500 | CRISIL AAA/Stable |
| NA | Non convertible debentures@ | NA | NA | NA | 1000 | CRISIL AAA/Stable |
| INE306N07468 | Non convertible debentures^ | 09-Nov-12 | 10.10% | 09-Nov-17 | 500 | CRISIL AAA/Stable |
| INE306N07476 | Non convertible debentures^ | 12-Nov-12 | 9.55% | 10-Nov-17 | 30 | CRISIL AAA/Stable |
| INE306N07500 | Non convertible debentures^ | 05-Dec-12 | 9.52% | 05-Dec-17 | 25 | CRISIL AAA/Stable |
| INE306N07559 | Non convertible debentures^ | 16-Jan-13 | 9.50% | 16-Jan-18 | 65 | CRISIL AAA/Stable |
| INE306N07567 | Non convertible debentures^ | 22-Jan-13 | 9.60% | 22-Jan-18 | 500 | CRISIL AAA/Stable |
| INE306N07575 | Non convertible debentures^ | 22-Jan-13 | 9.40% | 22-Jan-18 | 25 | CRISIL AAA/Stable |
| INE306N07633 | Non convertible debentures^ | 26-Mar-13 | 9.30% | 26-Mar-18 | 5 | CRISIL AAA/Stable |
| INE306N07666 | Non convertible debentures^ | 23-Apr-13 | 9.40% | 23-Apr-18 | 85 | CRISIL AAA/Stable |
| INE306N07690 | Non convertible debentures^ | 07-May-13 | 9.10% | 07-May-18 | 20 | CRISIL AAA/Stable |
| INE306N07708 | Non convertible debentures^ | 07-May-13 | 9.08% | 07-May-18 | 50 | CRISIL AAA/Stable |
| INE306N07740 | Non convertible debentures^ | 22-May-13 | 9.05% | 22-May-18 | 200 | CRISIL AAA/Stable |
| INE306N07732 | Non convertible debentures^ | 22-May-13 | 8.95% | 22-May-18 | 25 | CRISIL AAA/Stable |
| INE306N07807 | Non convertible debentures | 20-Aug-13 | 10.40% | 20-Aug-18 | 43 | CRISIL AAA/Stable |
| INE306N07831 | Non convertible debentures^ | 26-Aug-13 | 10.75% | 25-Aug-17 | 30 | CRISIL AAA/Stable |
| INE306N07DQ3 | Non convertible debentures^ | 14-Nov-14 | 9.11% | 24-Nov-17 | 15 | CRISIL AAA/Stable |
| INE306N07DR1 | Non convertible debentures^ | 18-Nov-14 | 9.10% | 20-Nov-17 | 10 | CRISIL AAA/Stable |
| INE306N07DS9 | Non convertible debentures^ | 19-Nov-14 | 9.10% | 15-Nov-17 | 74 | CRISIL AAA/Stable |
| INE306N07DT7 | Non convertible debentures | 20-Nov-14 | 9.36% | 20-Nov-24 | 95 | CRISIL AAA/Stable |
| INE306N07DU5 | Non convertible debentures^ | 21-Nov-14 | 9.07% | 20-Nov-17 | 38 | CRISIL AAA/Stable |
| INE306N07DV3 | Non convertible debentures^ | 21-Nov-14 | 9.07% | 27-Nov-17 | 20 | CRISIL AAA/Stable |
| INE306N07DW1 | Non convertible debentures^ | 21-Nov-14 | 9.07% | 29-Nov-17 | 15 | CRISIL AAA/Stable |
| INE306N07EC1 | Non convertible debentures | 08-Dec-14 | 9.22% | 06-Dec-24 | 75 | CRISIL AAA/Stable |
| INE306N07EE7 | Non convertible debentures^ | 08-Dec-14 | 8.90% | 08-Dec-17 | 5 | CRISIL AAA/Stable |
| INE306N07EJ6 | Non convertible debentures^ | 16-Dec-14 | 8.90% | 04-Jan-18 | 9 | CRISIL AAA/Stable |
| INE306N07EL2 | Non convertible debentures^ | 14-Jan-15 | 9.05% | 10-Jan-18 | 16.2 | CRISIL AAA/Stable |
| INE306N07EM0 | Non convertible debentures^ | 15-Jan-15 | 9.10% | 15-Jan-18 | 9.7 | CRISIL AAA/Stable |
| INE306N07EN8 | Non convertible debentures^ | 15-Jan-15 | 9.10% | 05-Apr-18 | 5.9 | CRISIL AAA/Stable |
| INE306N07EP3 | Non convertible debentures^ | 20-Jan-15 | 8.92% | 24-Jan-18 | 21 | CRISIL AAA/Stable |
| INE306N07ER9 | Non convertible debentures^ | 29-Jan-15 | 9.00% | 29-Jan-18 | 300 | CRISIL AAA/Stable |
| INE306N07ET5 | Non convertible debentures^ | 04-Feb-15 | 8.90% | 02-Feb-18 | 50 | CRISIL AAA/Stable |
| INE306N07EW9 | Non convertible debentures^ | 20-Feb-15 | 9.04% | 12-Feb-18 | 6 | CRISIL AAA/Stable |
| INE306N07FB0 | Non convertible debentures^ | 02-Mar-15 | 9.05% | 02-Mar-18 | 65 | CRISIL AAA/Stable |
| INE306N07FD6 | Non convertible debentures^ | 05-Mar-15 | 9.03% | 10-Apr-17 | 11.5 | CRISIL AAA/Stable |
| INE306N07FF1 | Non convertible debentures^ | 05-Mar-15 | 9.03% | 02-May-17 | 11 | CRISIL AAA/Stable |
| INE306N07FI5 | Non convertible debentures^ | 10-Mar-15 | 9.00% | 09-Mar-18 | 50 | CRISIL AAA/Stable |
| INE306N07FL9 | Non convertible debentures^ | 20-Mar-15 | 9.00% | 03-Apr-18 | 8 | CRISIL AAA/Stable |
| INE306N07FM7 | Non convertible debentures^ | 24-Mar-15 | 9.10% | 23-Mar-18 | 15 | CRISIL AAA/Stable |
| INE306N07FO3 | Non convertible debentures^ | 15-Apr-15 | 8.85% | 11-Apr-17 | 18 | CRISIL AAA/Stable |
| INE306N07FP0 | Non convertible debentures^ | 20-Apr-15 | 8.80% | 22-May-17 | 102.6 | CRISIL AAA/Stable |
| INE306N07FQ8 | Non convertible debentures^ | 22-Apr-15 | 8.76% | 19-Apr-17 | 32.6 | CRISIL AAA/Stable |
| INE306N07FR6 | Non convertible debentures^ | 22-Apr-15 | 8.76% | 20-Apr-17 | 7 | CRISIL AAA/Stable |

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|--------------|-----------------------------|-----------|-------|-----------|-------|-------------------|
| INE306N07FS4 | Non convertible debentures^ | 22-Apr-15 | 8.76% | 25-Apr-17 | 85 | CRISIL AAA/Stable |
| INE306N07FT2 | Non convertible debentures^ | 22-Apr-15 | 8.74% | 01-Jun-17 | 34 | CRISIL AAA/Stable |
| INE306N07FU0 | Non convertible debentures^ | 24-Apr-15 | 8.71% | 03-Apr-17 | 64 | CRISIL AAA/Stable |
| INE306N07FX4 | Non convertible debentures^ | 24-Apr-15 | 8.76% | 18-Apr-17 | 8.8 | CRISIL AAA/Stable |
| INE306N07FV8 | Non convertible debentures^ | 24-Apr-15 | 8.71% | 04-Apr-17 | 19 | CRISIL AAA/Stable |
| INE306N07FW6 | Non convertible debentures^ | 24-Apr-15 | 8.71% | 05-Apr-17 | 51 | CRISIL AAA/Stable |
| INE306N07FY2 | Non convertible debentures | 05-May-15 | 8.88% | 05-May-20 | 330 | CRISIL AAA/Stable |
| INE306N07GA0 | Non convertible debentures^ | 13-May-15 | 8.89% | 24-May-17 | 35 | CRISIL AAA/Stable |
| INE306N07GB8 | Non convertible debentures^ | 13-May-15 | 8.89% | 27-Apr-17 | 9 | CRISIL AAA/Stable |
| INE306N07GC6 | Non convertible debentures^ | 15-May-15 | 8.89% | 17-Jul-17 | 127 | CRISIL AAA/Stable |
| INE306N07GD4 | Non convertible debentures^ | 15-May-15 | 8.91% | 22-May-17 | 78 | CRISIL AAA/Stable |
| INE306N07GE2 | Non convertible debentures^ | 15-May-15 | 8.91% | 12-May-17 | 25 | CRISIL AAA/Stable |
| INE306N07GF9 | Non convertible debentures^ | 15-May-15 | 8.91% | 24-May-17 | 22 | CRISIL AAA/Stable |
| INE306N07GG7 | Non convertible debentures^ | 15-May-15 | 8.90% | 20-Jun-17 | 18.7 | CRISIL AAA/Stable |
| INE306N07GH5 | Non convertible debentures^ | 15-May-15 | 8.90% | 01-Jun-17 | 17.5 | CRISIL AAA/Stable |
| INE306N07GI3 | Non convertible debentures^ | 15-May-15 | 8.80% | 11-Apr-17 | 12 | CRISIL AAA/Stable |
| INE306N07GJ1 | Non convertible debentures^ | 15-May-15 | 8.91% | 15-May-17 | 10 | CRISIL AAA/Stable |
| INE306N07GL7 | Non convertible debentures^ | 22-May-15 | 8.91% | 01-Jun-17 | 127.3 | CRISIL AAA/Stable |
| INE306N07GM5 | Non convertible debentures^ | 22-May-15 | 8.91% | 17-May-17 | 20 | CRISIL AAA/Stable |
| INE306N07GP8 | Non convertible debentures^ | 22-May-15 | 8.90% | 20-Jun-17 | 6.7 | CRISIL AAA/Stable |
| INE306N07GS2 | Non convertible debentures^ | 26-May-15 | 9.00% | 24-May-17 | 525 | CRISIL AAA/Stable |
| INE306N07GT0 | Non convertible debentures^ | 09-Jun-15 | 8.96% | 09-Jun-17 | 500 | CRISIL AAA/Stable |
| INE306N07GU8 | Non convertible debentures^ | 22-Jun-15 | 8.90% | 22-Jun-18 | 380 | CRISIL AAA/Stable |
| INE306N07GV6 | Non convertible debentures^ | 24-Jun-15 | 8.95% | 23-Jun-17 | 100 | CRISIL AAA/Stable |
| INE306N07GW4 | Non convertible debentures^ | 24-Jun-15 | 8.95% | 23-Jun-17 | 75 | CRISIL AAA/Stable |
| INE306N07GX2 | Non convertible debentures^ | 24-Jun-15 | 8.95% | 23-Jun-17 | 75 | CRISIL AAA/Stable |
| INE306N07GZ7 | Non convertible debentures^ | 07-Jul-15 | 8.99% | 23-Jun-17 | 250 | CRISIL AAA/Stable |
| INE306N07HA8 | Non convertible debentures^ | 07-Jul-15 | 8.99% | 07-Jul-17 | 25 | CRISIL AAA/Stable |
| INE306N07HB6 | Non convertible debentures^ | 09-Jul-15 | 8.99% | 07-Jul-17 | 250 | CRISIL AAA/Stable |
| INE306N07HC4 | Non convertible debentures^ | 13-Jul-15 | 8.95% | 13-Jul-18 | 5 | CRISIL AAA/Stable |
| INE306N07HE0 | Non convertible debentures^ | 31-Jul-15 | 8.85% | 31-Jul-17 | 157 | CRISIL AAA/Stable |
| INE306N07HV4 | Non convertible debentures | 24-May-16 | 8.67% | 24-May-19 | 25 | CRISIL AAA/Stable |
| INE306N07HW2 | Non convertible debentures | 30-May-16 | 8.70% | 28-May-21 | 50 | CRISIL AAA/Stable |
| INE306N07HX0 | Non convertible debentures^ | 07-Jun-16 | 8.65% | 10-Aug-17 | 40 | CRISIL AAA/Stable |
| INE306N07HY8 | Non convertible debentures^ | 10-Jun-16 | 8.75% | 12-Jun-17 | 25 | CRISIL AAA/Stable |
| INE306N07HZ5 | Non convertible debentures | 10-Jun-16 | 8.72% | 23-Dec-19 | 13 | CRISIL AAA/Stable |
| INE306N07IA6 | Non convertible debentures^ | 15-Jun-16 | 8.71% | 15-Jun-17 | 30 | CRISIL AAA/Stable |
| INE306N07IB4 | Non convertible debentures^ | 15-Jun-16 | 8.69% | 15-Jun-17 | 25 | CRISIL AAA/Stable |
| INE306N07IC2 | Non convertible debentures^ | 24-Jun-16 | 8.66% | 26-Dec-17 | 25 | CRISIL AAA/Stable |
| INE306N07ID0 | Non convertible debentures^ | 07-Jul-16 | 8.69% | 08-Jan-18 | 25 | CRISIL AAA/Stable |
| INE306N07IE8 | Non convertible debentures^ | 08-Jul-16 | 8.55% | 08-Sep-17 | 150 | CRISIL AAA/Stable |
| INE306N07IF5 | Non convertible debentures | 12-Jul-16 | 8.82% | 12-Jul-19 | 200 | CRISIL AAA/Stable |
| INE306N07IG3 | Non convertible debentures | 19-Jul-16 | 8.66% | 19-Jul-19 | 25 | CRISIL AAA/Stable |
| INE306N07IH1 | Non convertible debentures | 29-Jul-16 | 8.62% | 29-Jul-19 | 10 | CRISIL AAA/Stable |
| INE306N07II9 | Non convertible debentures^ | 02-Aug-16 | 8.62% | 02-Aug-18 | 150 | CRISIL AAA/Stable |
| INE306N07IJ7 | Non convertible debentures^ | 12-Aug-16 | 8.15% | 13-Aug-18 | 25 | CRISIL AAA/Stable |
| INE306N07IK5 | Non convertible debentures | 16-Aug-16 | 8.30% | 16-Aug-18 | 75 | CRISIL AAA/Stable |
| INE306N07IL3 | Non convertible debentures | 25-Aug-16 | 8.20% | 23-Aug-19 | 25 | CRISIL AAA/Stable |
| INE306N07IM1 | Non convertible debentures | 26-Aug-16 | 8.25% | 01-Jul-20 | 15 | CRISIL AAA/Stable |
| INE306N07IN9 | Non convertible debentures | 31-Aug-16 | 8.16% | 31-Aug-18 | 30 | CRISIL AAA/Stable |
| INE306N07IO7 | Non convertible debentures | 31-Aug-16 | 8.16% | 30-Aug-19 | 25 | CRISIL AAA/Stable |
| INE306N07IP4 | Non convertible debentures | 06-Sep-16 | 8.20% | 06-Sep-18 | 250 | CRISIL AAA/Stable |
| INE306N07IQ2 | Non convertible debentures | 08-Sep-16 | 8.20% | 08-Mar-19 | 250 | CRISIL AAA/Stable |
| INE306N07IR0 | Non convertible debentures^ | 30-Sep-16 | 7.88% | 26-Mar-18 | 150 | CRISIL AAA/Stable |
| INE306N07IS8 | Non convertible debentures^ | 04-Oct-16 | 7.88% | 26-Mar-18 | 350 | CRISIL AAA/Stable |
| INE306N07IZ3 | Non convertible debentures | 28-Dec-16 | 7.58% | 28-Dec-21 | 272 | CRISIL AAA/Stable |
| INE306N08086 | Non convertible debentures^ | 12-Aug-15 | 8.80% | 10-Aug-18 | 200 | CRISIL AAA/Stable |
| INE306N08094 | Non convertible debentures^ | 01-Sep-15 | 8.91% | 01-Sep-17 | 150 | CRISIL AAA/Stable |
| INE306N08169 | Non convertible debentures^ | 25-Apr-16 | 8.85% | 25-Apr-18 | 300 | CRISIL AAA/Stable |
| INE306N08177 | Non convertible debentures^ | 27-Apr-16 | 8.85% | 27-Apr-18 | 200 | CRISIL AAA/Stable |

| NA | Perpetual debt@ | NA | NA | NA | 493.55 | CRISIL AA+/Stable |
|--------------|--------------------|-----------|--------|------------|--------|-------------------|
| INE976I08128 | Perpetual debt | 15-Nov-10 | 10.00% | Perpetual | 0.75 | CRISIL AA+/Stable |
| INE976I08136 | Perpetual debt | 14-Jan-11 | 10.00% | Perpetual | 0.9 | CRISIL AA+/Stable |
| INE976I08144 | Perpetual debt | 05-May-11 | 10.00% | Perpetual | 1 | CRISIL AA+/Stable |
| INE976I08151 | Perpetual debt | 08-Aug-11 | 11.25% | Perpetual | 3.05 | CRISIL AA+/Stable |
| INE976I08169 | Perpetual debt | 28-Sep-11 | 10.75% | Perpetual | 0.5 | CRISIL AA+/Stable |
| INE976I08177 | Perpetual debt | 07-Nov-11 | 10.75% | Perpetual | 0.25 | CRISIL AA+/Stable |
| NA | Subordinated debt@ | NA | NA | NA | 585 | CRISIL AAA/Stable |
| INE306N08029 | Subordinated debt | 26-Sep-14 | 10.15% | 26-Sep-24 | 100 | CRISIL AAA/Stable |
| INE306N08037 | Subordinated debt | 07-Jan-15 | 9.35% | 07-Jan-25 | 35 | CRISIL AAA/Stable |
| INE306N08045 | Subordinated debt | 30-Jan-15 | 9.32% | 30-Jan-25 | 75 | CRISIL AAA/Stable |
| INE306N08052 | Subordinated debt | 31-Mar-15 | 9.37% | 31-Mar-25 | 200 | CRISIL AAA/Stable |
| INE306N08078 | Subordinated debt | 22-Jul-15 | 9.25% | 22-Jul-25 | 90 | CRISIL AAA/Stable |
| INE306N08151 | Subordinated debt | 30-Mar-16 | 9.17% | 30-Mar-26 | 200 | CRISIL AAA/Stable |
| INE306N08193 | Subordinated debt | 11-Aug-16 | 8.92% | 11-Aug-26 | 200 | CRISIL AAA/Stable |
| INE306N08201 | Subordinated debt | 26-Oct-16 | 8.45% | 26-Oct-26 | 15 | CRISIL AAA/Stable |
| NA | Commercial Paper | NA | NA | 7-365 days | 15000 | CRISIL A1+ |

@Rated but unutilized

^CRISIL is awaiting independent confirmation of redemption before withdrawing ratings on these facilities

* Includes Non-Convertible Debentures and Subordinated Debt

Annexure - Rating History for last 3 Years

| Instrument | Type | Current | | 2018 (History) | | 2017 | | 2016 | | 2015 | | Start of 2015 |
|----------------------------|------|----------------------|-------------------|----------------|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|-------------------|
| | | Outstanding Amount | Rating | Date | Rating | Date | Rating | Date | Rating | Date | Rating | |
| Commercial Paper | ST | 15000.00 | CRISIL A1+ | 28-05-18 | CRISIL A1+ | 21-11-17 | CRISIL A1+ | | | | | |
| | | | | | | 04-09-17 | CRISIL A1+ | | | | | |
| Non Convertible Debentures | LT | 10240.50 14-08-18 | CRISIL AAA/Stable | 28-05-18 | CRISIL AA+/Stable | 21-11-17 | CRISIL AA+/Stable | 14-09-16 | CRISIL AA+/Stable | 22-09-15 | CRISIL AA+/Stable | CRISIL AA+/Stable |
| | | | | | | 04-09-17 | CRISIL AA+/Stable | 17-06-16 | CRISIL AA+/Stable | 29-07-15 | CRISIL AA+/Stable | |
| | | | | | | 31-07-17 | CRISIL AA+/Stable | 27-05-16 | CRISIL AA+/Stable | 12-06-15 | CRISIL AA+/Stable | |
| | | | | | | 22-03-17 | CRISIL AA+/Stable | 18-04-16 | CRISIL AA+/Stable | 13-02-15 | CRISIL AA+/Stable | |
| | | | | | | 22-02-17 | CRISIL AA+/Stable | 19-01-16 | CRISIL AA+/Stable | | | |
| Perpetual Bonds | LT | 500.00 14-08-18 | CRISIL AA+/Stable | 28-05-18 | CRISIL AA/Stable | 21-11-17 | CRISIL AA/Stable | 14-09-16 | CRISIL AA-/Stable | 22-09-15 | CRISIL AA-/Stable | CRISIL AA-/Stable |
| | | | | | | 04-09-17 | CRISIL AA/Stable | 17-06-16 | CRISIL AA-/Stable | 29-07-15 | CRISIL AA-/Stable | |
| | | | | | | 31-07-17 | CRISIL AA/Stable | 27-05-16 | CRISIL AA-/Stable | 12-06-15 | CRISIL AA-/Stable | |
| | | | | | | 22-03-17 | CRISIL AA/Stable | 18-04-16 | CRISIL AA-/Stable | 13-02-15 | CRISIL AA-/Stable | |
| | | | | | | 22-02-17 | CRISIL AA/Stable | 19-01-16 | CRISIL AA-/Stable | | | |
| Retail Bond | LT | 7500.00 14-08-18 | CRISIL AAA/Stable | | - | | - | | - | | - | |
| Subordinated Debt | LT | 1500.00 14-08-18 | CRISIL AAA/Stable | 28-05-18 | CRISIL AA+/Stable | 21-11-17 | CRISIL AA+/Stable | 14-09-16 | CRISIL AA+/Stable | 22-09-15 | CRISIL AA+/Stable | CRISIL AA+/Stable |
| | | | | | | 04-09-17 | CRISIL AA+/Stable | 17-06-16 | CRISIL AA+/Stable | 29-07-15 | CRISIL AA+/Stable | |
| | | | | | | 31-07-17 | CRISIL AA+/Stable | 27-05-16 | CRISIL AA+/Stable | 12-06-15 | CRISIL AA+/Stable | |
| | | | | | | 22-03-17 | CRISIL AA+/Stable | 18-04-16 | CRISIL AA+/Stable | 13-02-15 | CRISIL AA+/Stable | |
| | | | | | | 22-02-17 | CRISIL AA+/Stable | 19-01-16 | CRISIL AA+/Stable | | | |

All amounts are in Rs.Cr.

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| Links to related criteria |
| CRISILs Approach to Financial Ratios |
| Rating Criteria for Banks and Financial Institutions |
| Rating Criteria for Finance Companies |
| CRISILs Criteria for Consolidation |
| CRISILs Criteria for rating short term debt |
| Criteria for Notching up Stand Alone Ratings of Companies based on Parent Support |

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