



TATA CLEANTECH CAPITAL

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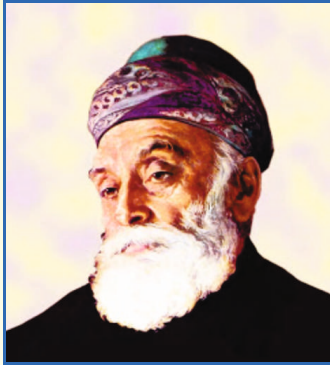
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Tata Cleantech Capital Limited is registered with the Reserve Bank of India as an Infrastructure Finance Company (NBFC-IFC). Reserve Bank of India neither accepts any responsibility nor guarantees the present position as to the financial soundness of the company or for the correctness of any of the statements of representations made or opinions expressed by the company and for discharge of any liability by the company. Neither there is any provision in law to keep, nor does the company keep any part of the deposits with the Reserve Bank of India and by issuing a Certificate of Registration to the company, the Reserve Bank of India, neither accepts any responsibility nor guarantees the payment of deposits to any depositor or any person who has lent any sum to the company.

Fulfilling your
needs for
a greener
tomorrow.

TATA CLEANTECH CAPITAL



Jamsetji Tata 1839 - 1904

“In a free enterprise, the community is not just another stakeholder in business, but is in fact the very purpose of its existence.”

- Jamsetji Tata

Leadership with Trust

- A **global** business group with products and services in over **150** countries
- Over **7,00,000** employees and operations in over **100** countries
- Group revenue of over **\$100** billion with more than **two-third** generated in geographies other than India
- Global leader in several sectors
- Most valuable business group in India with market capitalization of 29 listed companies: -USD 158* billion

Institutionalized Philanthropy

- Group holding structure ensures two-thirds of the profits distributed by Tata Sons (principal holding company of the Group) goes towards philanthropic causes through Tata Trusts

Sustainability in Action

- A part of Indian Prime Minister's low carbon committee
- Member of the Steering Committee of 'Caring for Climate' initiative of the United Nations Global Compact and United Nations Environment Program
- Several Group companies recognized and listed in the Carbon Disclosure Leadership Index

151
Years

A Legacy of Trust
and Nation-building

\$14.2
billion

India's Most Valued
Brand **

#1

Pioneers of Core Sectors,
Leaders in several Industries

150
Countries

Footprint across
the globe

\$100
Billion +

Total
Group Revenue

TATA CAPITAL

- Subsidiary of Tata Sons Limited
- Comprehensive suite of product and service offerings including Home Loans, consumer and other retail loans, corporate and commercial finance, leasing solutions, wealth management and private equity.
- Serves over 1.75 million customers from 195+ locations across India

Our Vision

The most admired financial solutions partner.

Our Mission

We only do what's right - for all our stakeholders, including our employees, customers and society at large.



A leading Non-Banking
Financial Company
(NBFC) in India



Highest domestic
rating of AAA by CRISIL
(An S&P Global Company)



Consistent Profitability
from Day One



Well diversified loan book of
over USD 11 billion



Highly engaged and
growing workforce

TATA CLEANTECH CAPITAL

First of its kind private sector Green Investment Bank in emerging economies

- A Joint Venture between Tata Capital Limited (TCL) and IFC(W), World Bank Group, established in September, 2011.
- Cleantech focused Infrastructure Finance Company (IFC) offering funding and advisory solutions
- Successfully participated in funding of ~6 GW Renewable Energy Generation - saving over 9.6 million tonnes of CO₂ emissions annually.
- Only Indian company to feature in UN Global Compact survey on CEO's perspective on Climate Change (November, 2015), as a leader in facilitating sustainable business
- First company in private sector to partner Green Climate Fund (GCF) to develop solar rooftop market in India through USD 100 million credit line



April
2013

Commencement of
Business

1 USD = ₹ 70

March
2015

Additional Capital Infusion

October
2015

IFC status by
Reserve Bank of
India (RBI)

March
2016

Loan book of USD
165+ million

March
2017

Loan book of USD
330+ million

March
2018

Loan book of
USD 440+ million

March
2019

Loan book of
USD 700+ million

BUSINESS OVERVIEW

Products and Services

Business Project Finance & Debt Solutions

Credit & Underwriting :

- Cleantech - Solar, Wind, Hydro & Bio-mass
- Water, Energy Efficiency & Conservation
- Other Infrastructure (Power Transmission, Transport, Logistics, Healthcare, Education)

Debt Syndication

Debt Syndication Across Renewable & Other Infra Sectors (MOU with SIDBI and IREDA)

Cleantech Advisory

Technical Advisory Services - Climate Change & Sustainability Strategy

- Energy / Carbon / Water Foot Printing
- Eco-cities • Feasibility Studies
- Natural Capital Accounting

Financial Advisory

Full Suite Financial Solutions:

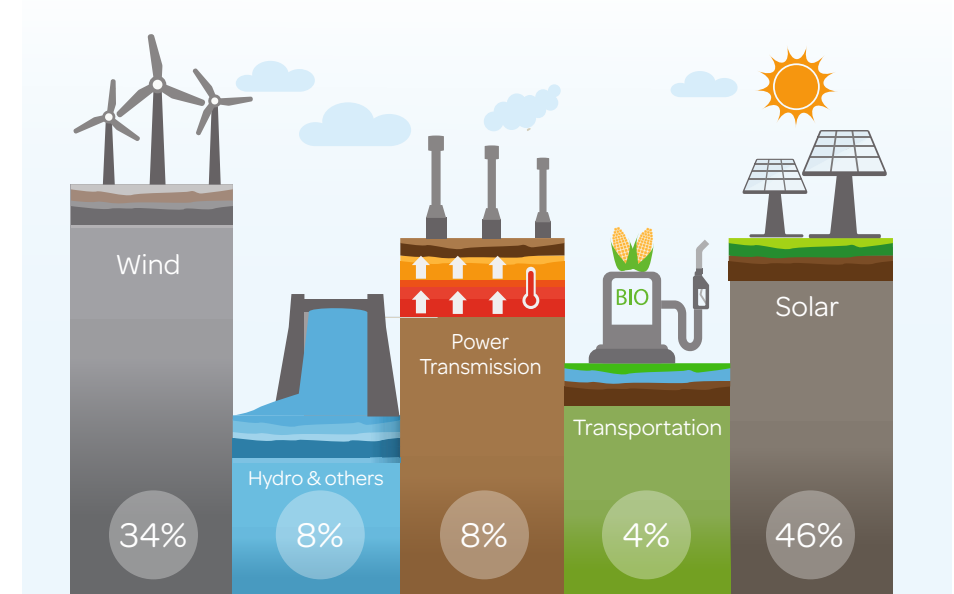
- Buy-side and Sell-side Advisory Solutions
- Mergers & Acquisitions (M&A)
- Restructuring Advisory
- Strategic Capital Raising Services



Quality Asset Portfolio

Robust and well diversified asset portfolio with quality assets

- Portfolio of ~USD 700 million as on March 31, 2019
- Spread across various sectors in Cleantech, both in utility scale and small scale segments
- Funded over 185 projects with zero Non Performing Assets (NPAs)
- Secured domestic rating of AAA from CRISIL (an S&P Global Company), driven by strong parentage & high quality asset portfolio



Portfolio Composition

*As on March 31, 2019

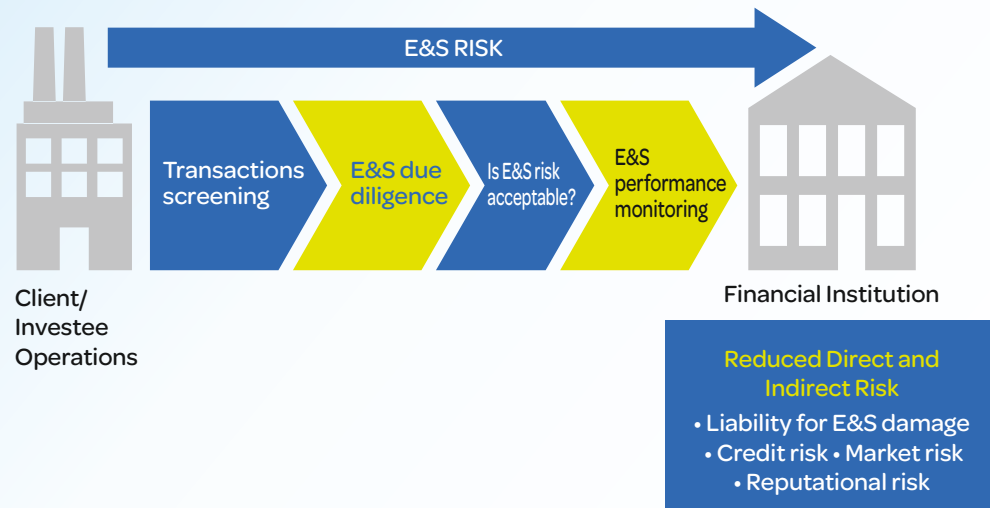
1 USD = ₹ 70

SOCIAL & ENVIRONMENT MANAGEMENT SYSTEM



- Strong focus on Social and Environmental assessment including health, safety and wild-life protection
- Experienced in-house team backed by access to IFC (W) and Tata group expertise
- Due diligence expertise to safeguard projects from regulated and emerging E&S risks
- Provide end-to-end E&S Risk Management solutions

Outcome of E&S Risk Management



CLEANTECH ADVISORY

Concept to Execution

Strategy	Resource Efficiency	Green Infrastructure
Policy relating to carbon / energy / water / waste	Carbon foot printing and abatement	Eco-cities development
Sustainability strategy development	Energy audits and management	Roof top solar
Market entry strategies for "cleantech" products / services	Water foot printing and management	Waste water re-use
Sustainability journey	Markets and trading in carbon / energy	Waste to energy

Cleantech Advisory Experience



Advisory for optimal power procurement strategy



Climate Action Planning for Chennai and Bengaluru



Demand aggregation for the roof top solar sector in the commercial and industrial sector in Delhi



Project in consortium with Swansea University of UK for commercialization of next generation solar PV technology

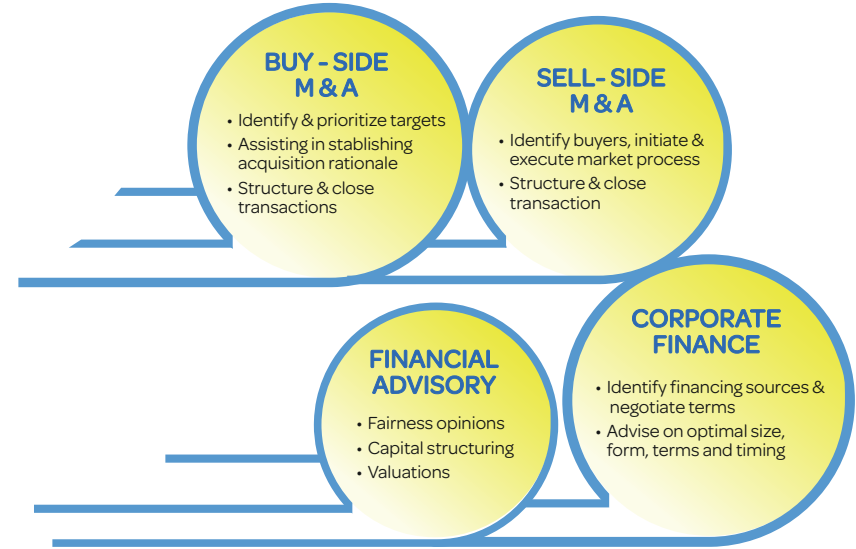


Industrial use of Treated Municipal Waste Water from Bijapur Municipality by NTPC, Kudgi Plant



Financial Advisory and M&A

- Full suite financial solutions and advisory services including equity fund raise, M&A, strategic partnership and bid advisory



Cleantech Advisory Experience

110 MW solar power project

36 MW solar power project

M&A Advisory



750 MW Renewable Energy projects in India

Bid Advisory

SYNDICATION

Select key syndication mandates executed



Syndication of project loan for Water Desalination project



Syndication of project loan for wind project



Debt Syndication for Solar project



Debt Syndication for wind projects



Debt Syndication for solar projects



Syndication of project loan for solar project



Syndication of project loan for road HAM project



Debt Syndication for Solar project



Widely Experienced Board and Management team



Vittaldas Leeladhar
Independent Director

Former Dy. Governor, RBI; served as CMD of Vijaya Bank and Union Bank of India



Rajiv Sabharwal
Non-Executive Director

MD & CEO, Tata Capital Limited



Padmini Khare Kaicker
Independent Director

Managing Partner of B.K. Khare & Co. Chartered Accountants, 20+ years experience in audit



Manish Chourasia

Managing Director
Tata Cleantech Capital Limited



Pradeep C Bandivadekar
Non-Executive Director

Chief Risk Officer
Tata Capital Limited



Dr. Ajay Mathur
Non-Executive Director

Director General of The Energy & Resources Institute (TERI), and a Member of the Prime Minister's Council on Climate Change.