

# **TATA CAPITAL HOUSING FINANCE LIMITED**

## **POLICY FOR DETERMINING INTEREST RATES, PROCESSING AND OTHER CHARGES**

### **1. INTEREST RATE MODEL**

Loan Assets created by Tata Capital Housing Finance Limited ("TCHFL") shall be priced primarily based on the Cost of Funds ("COF") and risks associated with the quality of the counterparty and their possibility of default. The COF represented by the borrowing rate of TCHFL varies according to market conditions and, thus, the pricing of new loans is impacted by any change in the COF.

In addition to the COF, TCHFL considers cost of capital, credit risk premium associated with borrowers or pools of borrowers, administrative costs and profit margin while deciding the pricing, besides the current level of interest in the market for similar lending activity.

The borrowing rate for TCHFL is dependent on the maturity period for which the funds are borrowed. Similarly, the loan assets are priced based on the borrowing rate corresponding to the maturity or tenor for which the asset is created. In case of floating rate loan assets, the pricing is based on the COF or borrowing rate corresponding to the reset period or similar such parameter.

Based on the above, the TCHFL's existing Prime Lending Rate, as reviewed, is 20% p.a. with effect from a date as may be approved by the Managing Director of the Company which shall not be later than March 15, 2024.

In addition to the above, there would be 2 new PLR's which are as follows:

- a) New Retail PLR (NRPLR) to be used for Home loans & Home Equity business.
- b) New Corporate PLR (NCPLR) to be used for Construction Finance & Structured Finance business.

<b>Particulars</b>	<b>New PLR</b>	<b>Earliest date for implementation</b>
New Retail PLR ("NRPLR")	10.60%	12th April ,2024
New Corporate PLR ("NCPLR")	9.90%	12 <sup>th</sup> April ,2024

Note: NRPLR & NCPLR would be applicable prospectively from 12<sup>th</sup> April for new cases. For the existing cases, the existing PLR framework would continue to be applicable.

An individual customer opting for fixed rate loan as per the eligible Home loan and Loan against property product schemes will be eligible for fixed rates loan for a maximum tenure of 3 years with an additional premium of 4.40% over the prevalent floating Rate of Interest (ROI). Upon completion of the fixed rate tenure, the loan will shift to the prevailing floating rated ROI applicable at that point in time.

### **2. PENAL CHARGE**

As a deterrent against intentional delinquency and to encourage prompt and timely repayment of instalments, the Loan Agreement provides for penal charge of upto 2.36% (inclusive of GST) for Home Loans and for Home Equity contracts per month calculated on a percentage basis. In deserving cases, such charge is settled at much lower rates or waived as per the Authorisation Matrix.

### **3. PROCESSING / DOCUMENTATION AND OTHER CHARGES**

All processing / documentation and other charges recovered are expressly stated in the Loan Agreement. They vary based on the asset financed, the exposure limit, expenses incurred in the geographical location, customer segment and generally represent the cost incurred in rendering services to the customers.

### **4. CHANGE IN LENDING RATE**

The Asset-Liability Management Committee is authorized to make modifications in the PLR of the Company, if required, from time to time and review the interest rates, processing charges, documentation charges and other charges, on a periodic basis. The revisions in PLR shall be reported to the Board.

\* The ALCO approved the revised PLR of the Company with effect from March 13, 2024.